

**Giovanni Oliva**

*Co-Founder / Head of Acquisitions
Vesta Realty Advisors*

For the past 20 years, Giovanni has been helping manage his client's real estate portfolios consisting of their primary residence, single family rentals and commercial income properties exceeding over \$200 million in transaction volume. Originally from London, England, he moved to Los Angeles around 16 years ago. Most recently before returning back to the US in 2016, he had invaluable exposure to the global real estate markets where he tenured in cities such as London, Dubai, Milan, Barcelona, Marbella, Sofia, and Sydney.

Giovanni is a certified probate real estate specialists (CPRES) and is very active in the local community where he specializes in sales of both residential and commercial property, along with providing 1031 exchange and capital advisory services to his clients who consist of everyone from buyers and sellers of homes and estates, to private investors, developers, and institutions.

By utilizing his understanding of current market cap rate trends across varied asset classes, along with a depth of understanding of both the economic and geographical influences that affect pricing and valuation metrics of real estate he is able to focus on maximizing value and protecting equity, all the while mitigating risk for his clients holdings by going beyond the normal marketing channels and gaining extremely targeted exposure of their assets through his unique network.

He is a huge advocate of leveraging technology to help deliver a superior experience to his clients, all the while keeping in the forefront of his mind that real estate at its core is about people and relationships.

PHONE: (626) 437-9417

EMAIL: giovanni@vestarealtyadvisors.com